



April 28, 2014

The background of the slide is a photograph of an empty classroom. In the foreground, there are several rows of wooden desks and orange chairs. In the background, a green chalkboard is visible with some handwritten diagrams and text. The text on the chalkboard includes 'videtur', '433-20', and some geometric diagrams. The title 'JSTOR Participation and Usage' is overlaid in a large, bold, red serif font, and 'CRISTin Spring Event' is overlaid in a smaller, bold, red serif font below it.

# **JSTOR Participation and Usage**

## **CRISTin Spring Event**

# Our Organization

ITHAKA is a not-for-profit organization that helps the academic community use digital technologies to preserve the scholarly record and to advance research and teaching in sustainable ways.



**Ithaka S+R** is a research and consulting service that focuses on the transformation of scholarship and teaching in an online environment, with the goal of identifying the critical issues facing our community and acting as a catalyst for change.



**JSTOR** is a research platform that enables discovery, access, and preservation of scholarly content.



PORTICO

**Portico** is a digital preservation service for e-journals, e-books, and other scholarly e-content.



# JSTOR Content Overview

- » **Archive Collections:** Multidisciplinary and discipline-specific collections that provide access to the complete back runs of more than 2000 academic journals
  - Islamic Africa
  - Transactions of the Historical Society of Ghana
- » **Current Journal Content:** Current issues to 270+ journals by 44 leading publishers are available as collections or as single title subscriptions through JSTOR's **Current Scholarship Program**.
- » **Primary Source Collections:** Through collaborations with libraries, museums, and scholarly associations, we are able to provide primary source collections that complement the journal collections. These include monographs, pamphlets, letters, type specimens, government documents, drawings and paintings, and more
- » **Books:** More than 24,500 research-quality books by 58 university presses and other scholarly publishers



# Scale, Experience and Participation

<b>542,102,862</b>	<b>significant accesses</b>
<b>50,683,877</b>	<b>digitized pages</b>
<b>8,621,860</b>	<b>digitized articles</b>
<b>2,529,769</b>	<b>MyJSTOR accounts</b>
<b>120,269</b>	<b>Facebook fans</b>
<b>12,422</b>	<b>Linear feet of shelf space</b>
<b>17,868</b>	<b>Twitter followers</b>
<b>8,055</b>	<b>participating libraries</b>
<b>2,053</b>	<b>journals</b>
<b>1,014</b>	<b>participating publishers</b>
<b>167</b>	<b>countries</b>
<b>67</b>	<b>disciplines</b>

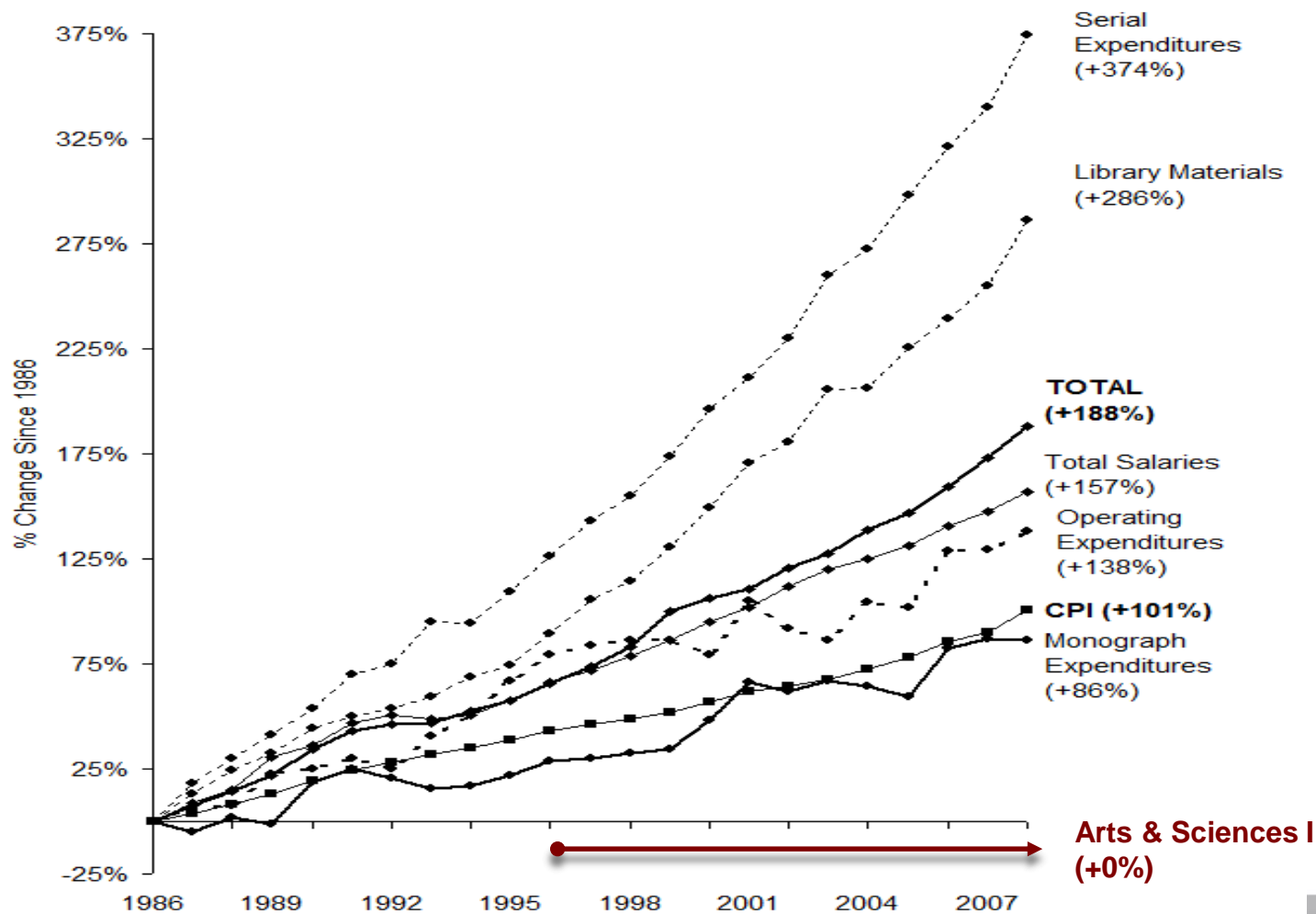
Unprecedented 25-year agreement in the UK, set in place by the national funding council in 1998 and now managed by JISC Collections.

Licenses with all European national library consortia: DFG, SURFMarket, Kooperation E-Medien Österreich, CSAL, DEFF, IRIS; CRISTin, NEICON, COUPERIN, CINECA, Madroño, CBUC, BICfB, EISZ, LMBA....



# JSTOR Fees Over Time

Graph 4  
**Expenditure Trends  
in ARL Libraries, 1986-2008**

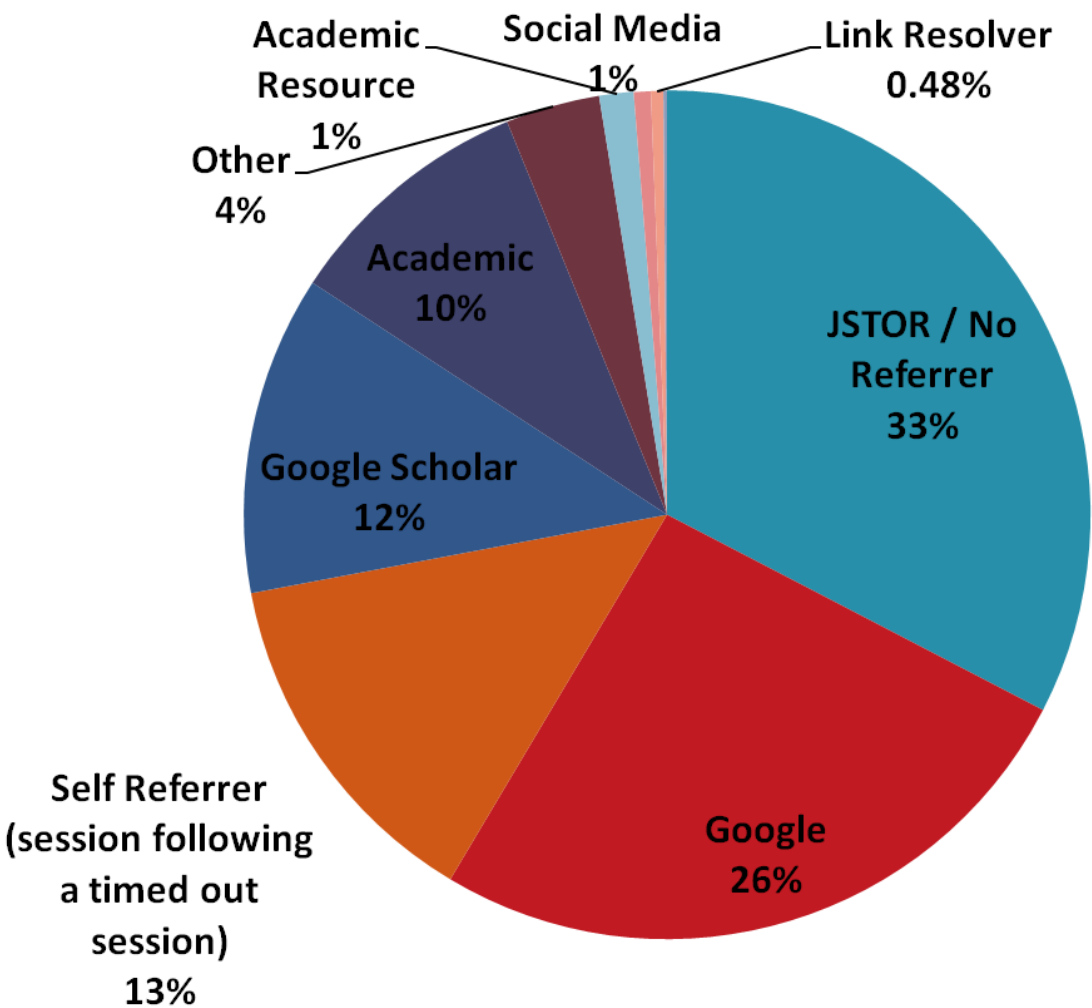


Source: ARL Statistics 2007-08, Association of Research Libraries, Washington, D.C.



# JSTOR SESSION SOURCES

Measured by the number of 2013 JSTOR sessions overall







**New from JSTOR**

# Global Plants – Primary Source Database



- » Built through the Global Plants Initiative (GPI), an international partnership wherein herbaria and JSTOR work together to create a shared database of information and images of plants worldwide
- » More than two million plant type specimens and other foundational materials – the largest in the world
- » Collections of more than 270 herbaria from 70 countries



# Forthcoming Archive Collection

## STEM Collection

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### Science, Technology, Engineering and Mathematics

- » Tentatively launching in 2015 and will contain a minimum of 50 titles on completion
- » Will feature archives of titles across the general sciences, technology, engineering and math
- » Developed for social scientists who need to consult scientific literature or whose research intersects with STEM

## **Forthcoming Collection**

# **Sustainability**

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**Scholarly and policy literature on sustainable development, environment, business and policy**

To include 100 journal titles, with shorter moving walls (0-1 years) for a select number of titles

Focus on high-quality titles that are accessible to scholars and researchers working across the sciences, social sciences, and humanities:

- Environmental Sciences and Environmental Studies

- Economics and Resource Economics

- Business and Management

- Policy and Law

- Agriculture and Forestry

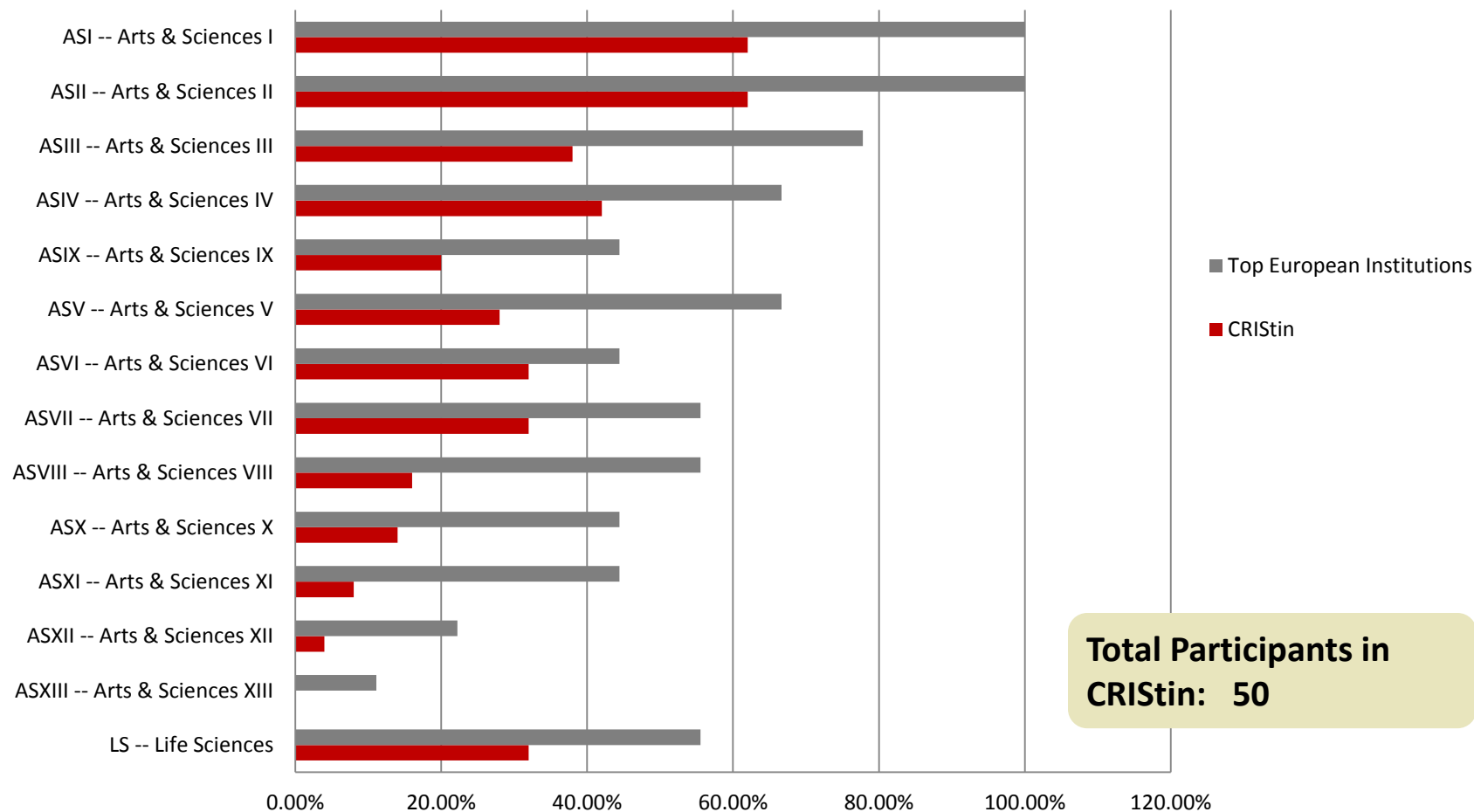
- Urban Studies and Culture



# **JSTOR – CRIStin Access and Usage Analysis**

# ARCHIVE COLLECTION PARTICIPATION COMPARISON

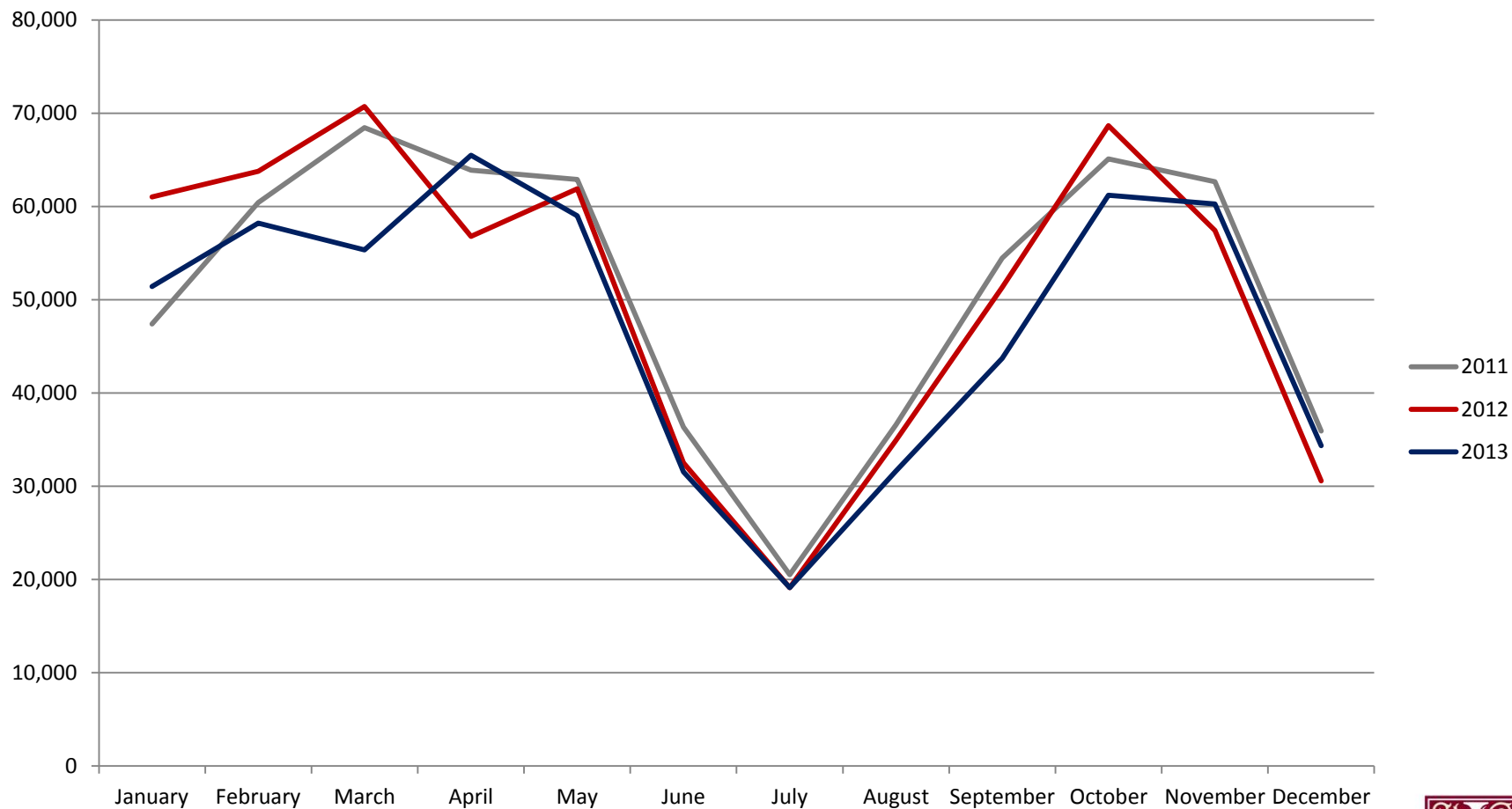
CRISTin participation as compared with top\* ranking European Institutions



\*CWTS Leiden top 10 ranking in 2013 based on Impact and PP

# ACCESS TRENDS

COUNTER CR1 JSTOR accesses among participants in CRISTin





# SESSIONS REFERRER SOURCES AMONG CRISTIN PARTICIPANTS

## 2013 top 10 referrers measured by the number of JSTOR sessions

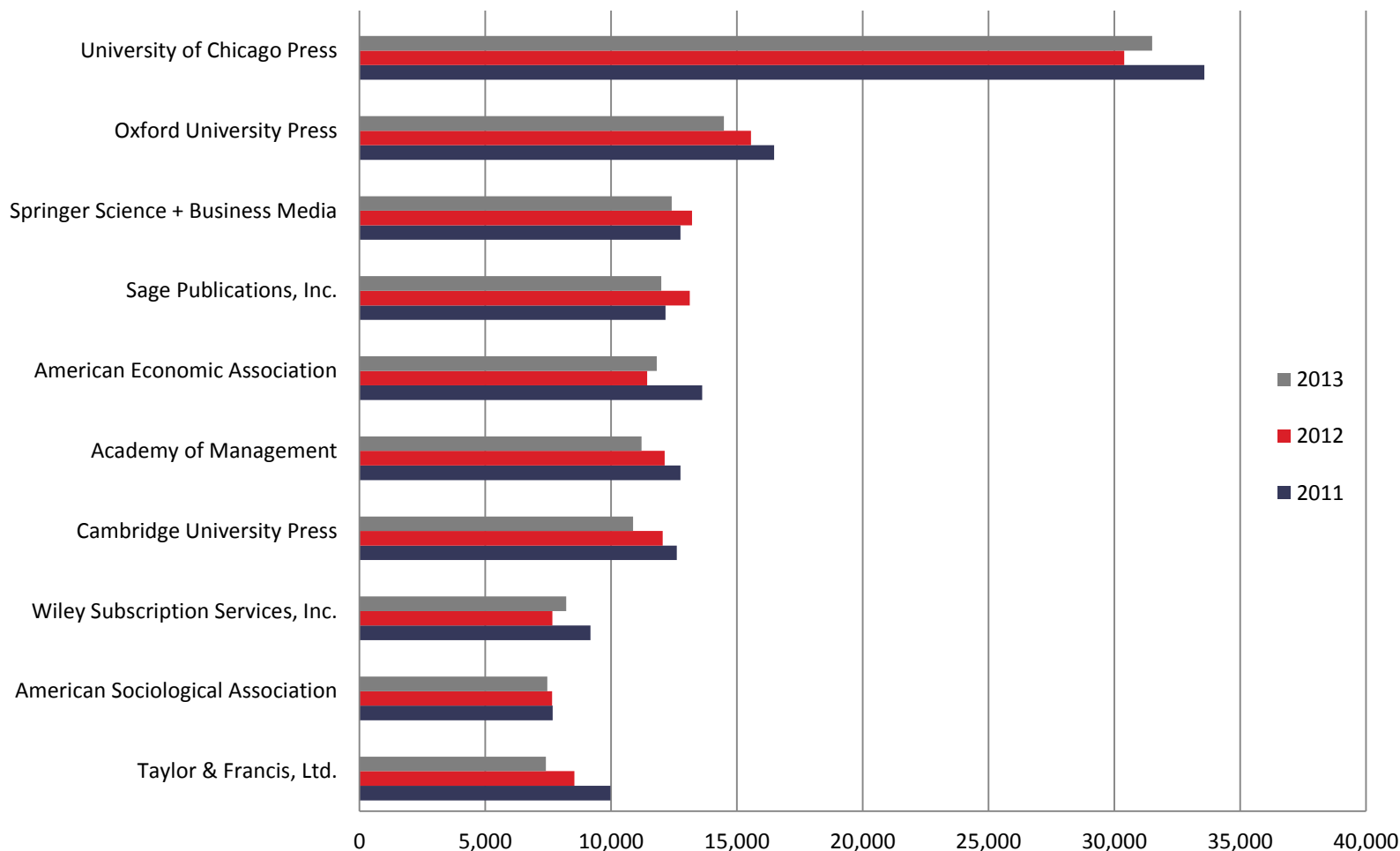
scholar.google.no	68,267
www.jstor.org	57,111
www.google.no	46,555
sfxeu09.hosted.exlibrisgroup.com	21,053
www.uio.no	15,827
www.google.com	13,430
scholar.google.com	10,867
www.sv.uio.no	8,229
nyweb4.uio.no	5,024
www.childwatch.uio.no	4,801



**Referrers** reflect the origin or referring URI associated to a link in to JSTOR  
Sessions referrers show the number of sessions associated to each source of traffic to the JSTOR platform  
A full list of referrers is available upon request

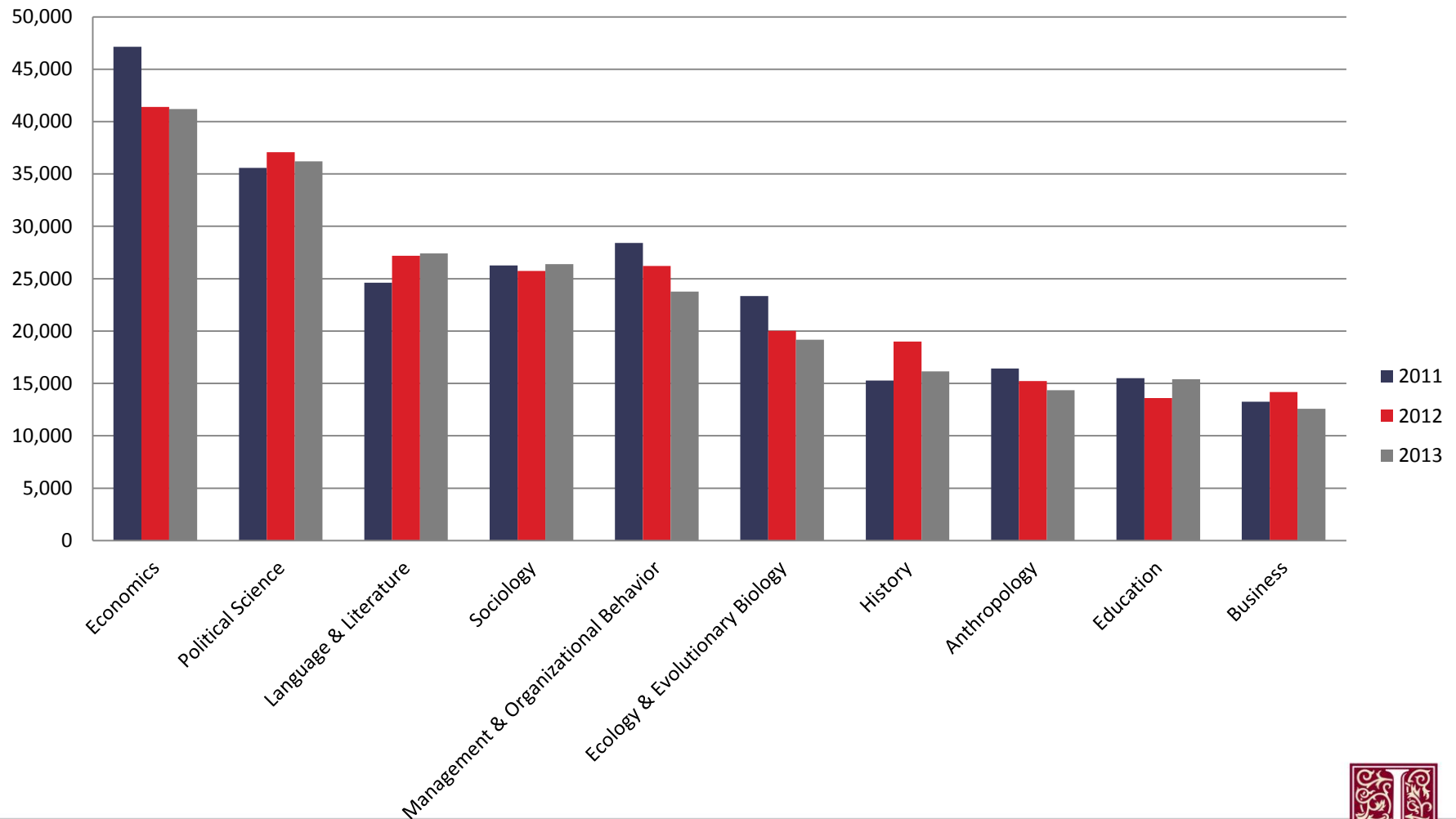
# ARCHIVE USAGE BY PUBLISHER

Accesses among participants in CRISTin



# ARCHIVE USAGE BY DISCIPLINE

Accesses among participants in CRIStin



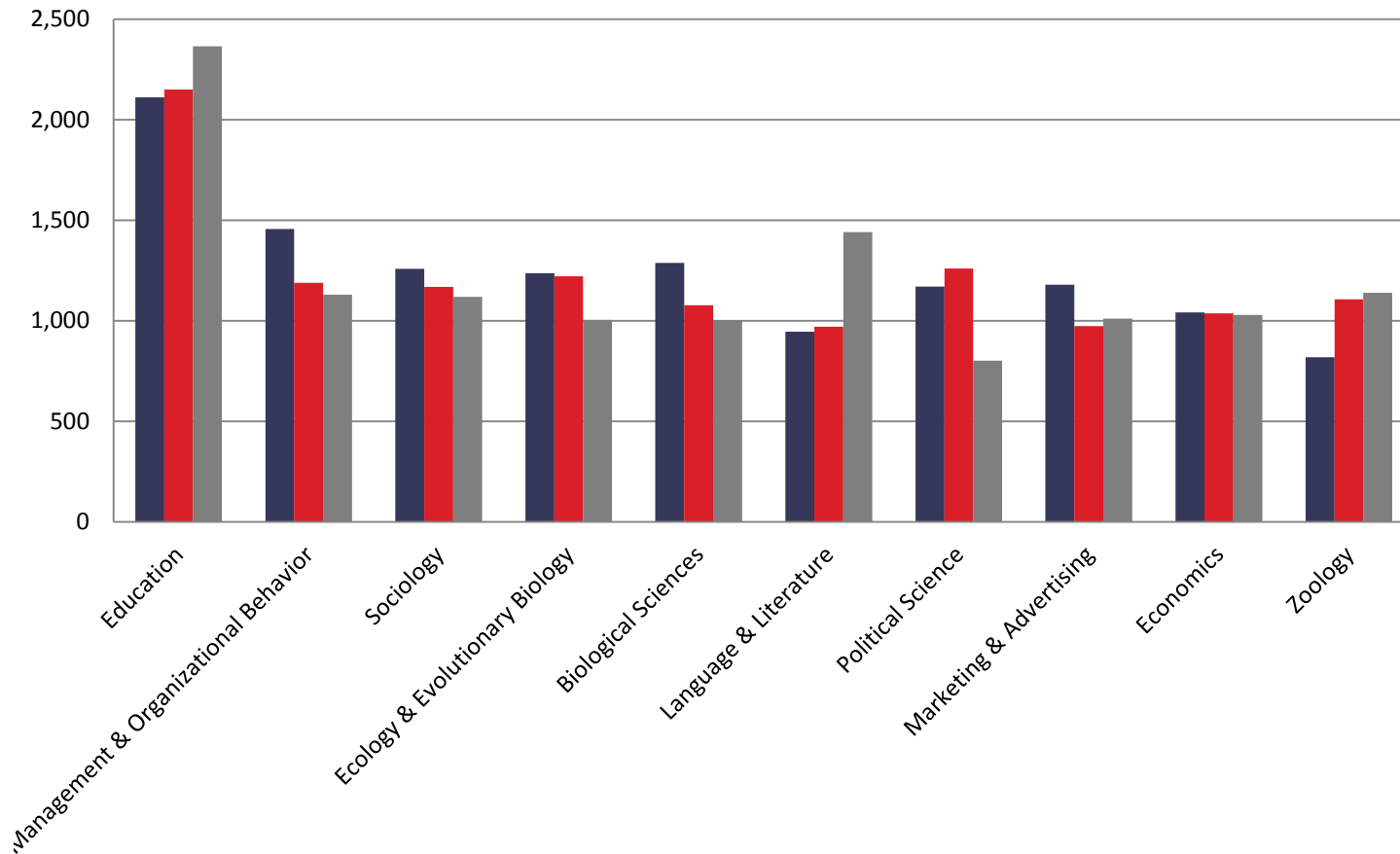
# JOURNALS WITH MOST USAGE IN ARCHIVE

2013

Journal	# Accesses	Discipline	Publisher	CSP Turnaways
<i>American Economic Review</i>	7,814	Economics	American Economic Association	0
<i>Academy of Management Review</i>	6,321	Management & Organizational Behavior	Academy of Management	0
<i>American Political Science Review</i>	5,296	Political Science	American Political Science Association	0
<i>American Journal of Sociology</i>	5,152	Sociology	University of Chicago Press	1,449
<i>Journal of Marketing</i>	4,910	Marketing & Advertising	American Marketing Association	0
<i>Administrative Science Quarterly</i>	4,900	Management & Organizational Behavior	Sage Publications, Inc.	0
<i>Journal of Political Economy</i>	4,520	Economics	University of Chicago Press	1,159
<i>American Sociological Review</i>	4,441	Sociology	American Sociological Association	0
<i>Academy of Management Journal</i>	3,843	Management & Organizational Behavior	Academy of Management	0
<i>Econometrica</i>	3,634	Economics	Econometric Society	0
<i>Journal of International Business Studies</i>	3,326	Business	Palgrave Macmillan Journals	0
<i>Science</i>	3,170	General Science	American Association for the Advancement of Science	0
<i>American Naturalist</i>	3,118	Ecology & Evolutionary Biology	University of Chicago Press	1,824
<i>Ecology</i>	2,975	Ecology & Evolutionary Biology	Ecological Society of America	0
<i>Journal of Consumer Research</i>	2,714	Marketing & Advertising	University of Chicago Press	1,135
<i>Journal of Finance</i>	2,670	Finance	American Finance Association	0
<i>Foreign Affairs</i>	2,542	Political Science	Council on Foreign Relations	0
<i>International Organization</i>	2,399	Political Science	Cambridge University PressMIT PressUniversity of Wisconsin Press	0
<i>Journal of Economic Perspectives</i>	2,278	Economics	American Economic Association	0
<i>Journal of Marketing Research</i>	2,267	Marketing & Advertising	American Marketing Association	0

# ARCHIVE TURNAWAYS BY DISCIPLINE

Turnaways among participants in CRISin



## Top 10 Disciplines in Archival Usage:

- 1 Economics
- 2 Political Science
- 3 Language & Literature
- 4 Sociology
- 5 Management & Organizational Behavior
- 6 Ecology & Evolutionary Biology
- 7 History
- 8 Anthropology
- 9 Education
- 10 Business

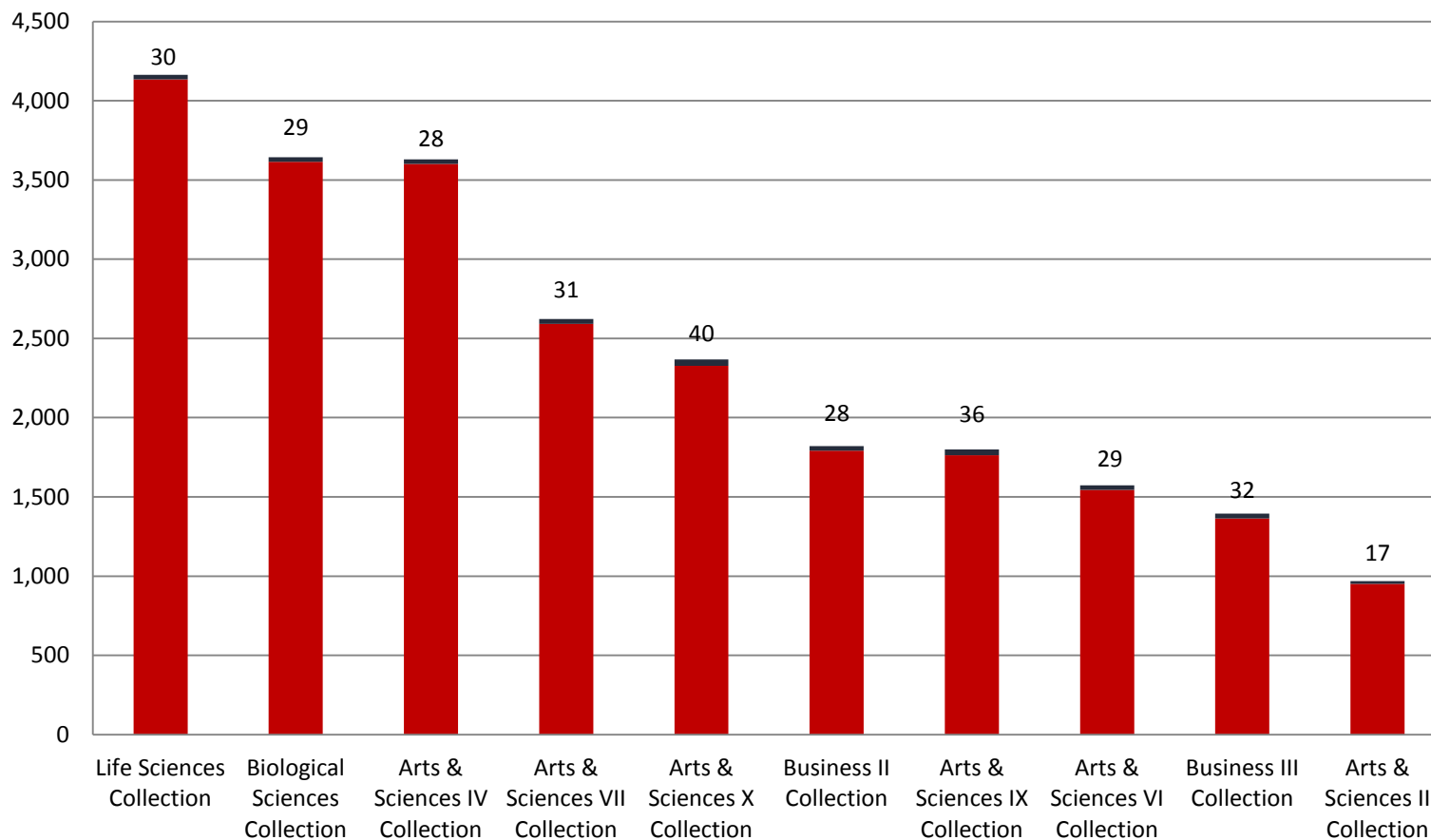
■ 2011  
■ 2012  
■ 2013





# ARCHIVE COLLECTION TURNAWAYS

Turnaways recorded in 2013 among participants in CRISTin



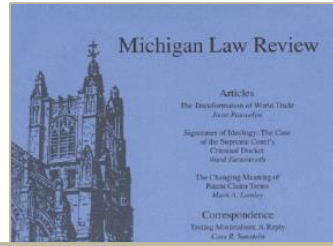
# Life Sciences



**161 titles in ecology, botany, plant sciences, conservation, paleontology, zoology, general science, epidemiology, nursing and health sciences**

- » JSTOR's largest collection of journals in the field sciences, and broad coverage of the health sciences.
- » Comprises 160 journals and 8 million pages, spanning more than 340 years of science history and research in the sciences. Disciplines include aquatic science, botany, developmental & cell biology, ecology, paleontology, and zoology.
- » Notable titles include:
  - American Naturalist
  - American Journal of Nursing
  - Journal of Cell Biology
  - Radiation Research
  - British Medical Journal
- » Current issues are available for 10 titles

# Arts & Sciences IV

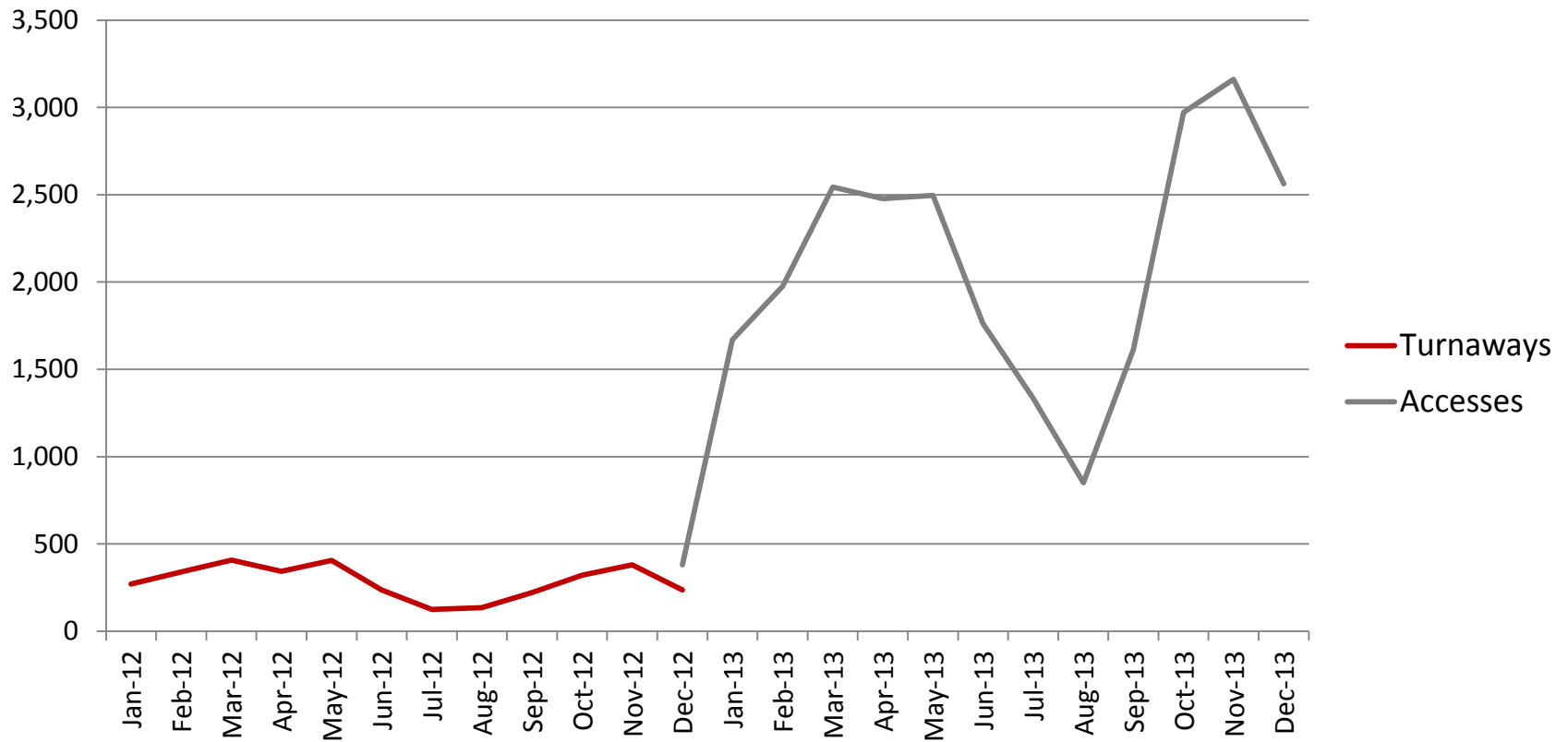


## 112 titles in Law, Psychology, Public Policy & Administration, Business, and Education

- » Titles represent more than 150 years of scholarly publishing
- » Includes the largest group of Law titles in JSTOR including the *Harvard Law Review* founded in 1887 as well as interdisciplinary journals such as the *Human Rights Quarterly* and the *Law & Society Review*.
- » Contains a strong cluster of management journals, with influential titles such as the *Academy of Management Journal* and the *Academy of Management Review* as well as interdisciplinary business journals such as *Administrative Science Quarterly* and *Accounting Review*.
- » Features education and psychology titles such as *Child Development* and the *American Journal of Psychology*.
- » Current issues are available for 12 of these titles

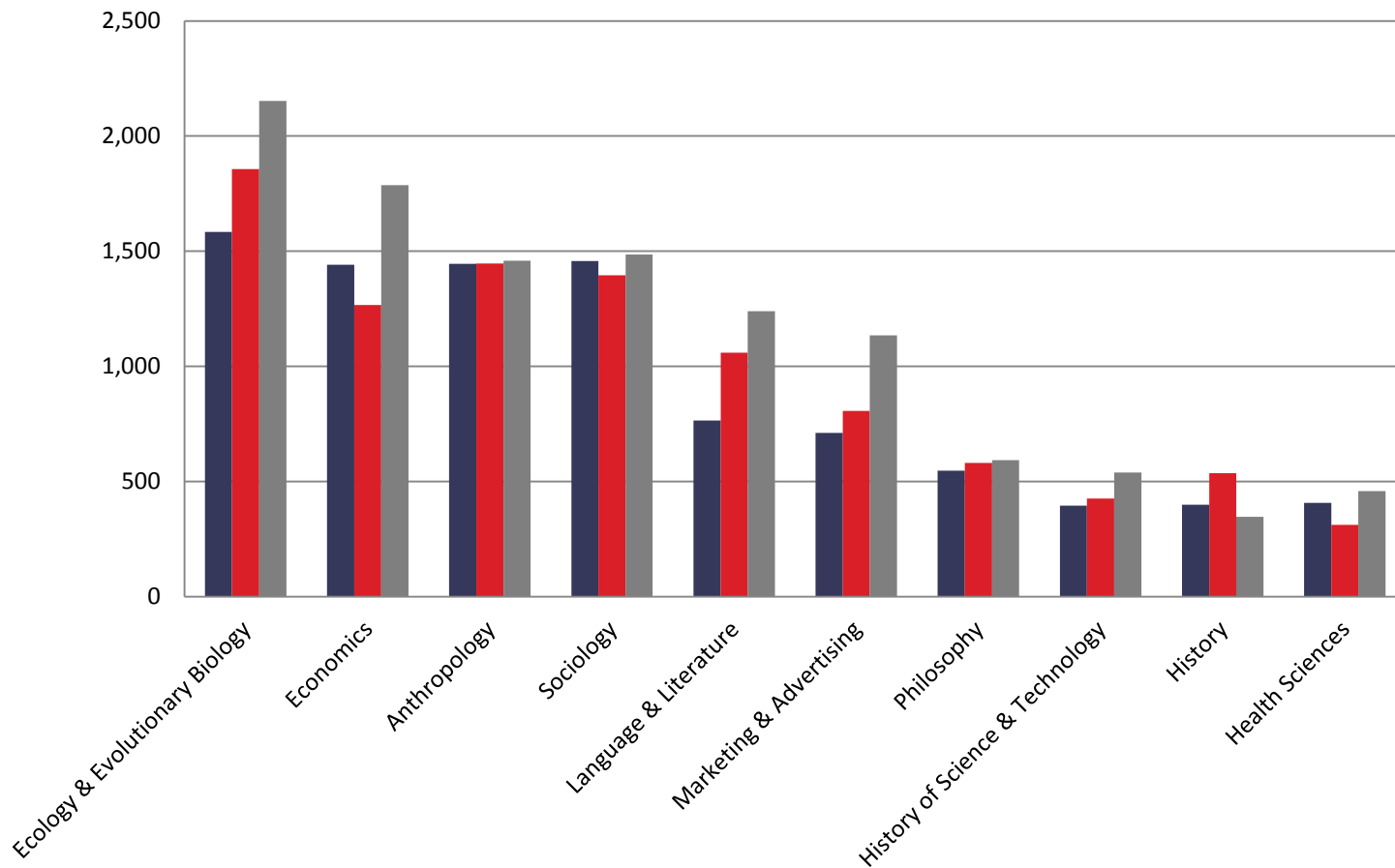
# EFFECTS OF LICENSING ARCHIVE COLLECTIONS

Turnaways to and subsequent usage of Arts & Sciences VIII at institutions who added the collection in December 2012



# CURRENT SCHOLARSHIP PROGRAM - USAGE

Accesses to current issues among participants in CRIStin



## Top 10 Disciplines in Archival Usage:

- 1 Economics
- 2 Political Science
- 3 Language & Literature
- 4 Sociology
- 5 Management & Organizational Behavior
- 6 Ecology & Evolutionary Biology
- 7 History
- 8 Anthropology
- 9 Education
- 10 Business

■ 2011  
■ 2012  
■ 2013





# CSP JOURNALS WITH HIGHEST TURNAWAYS

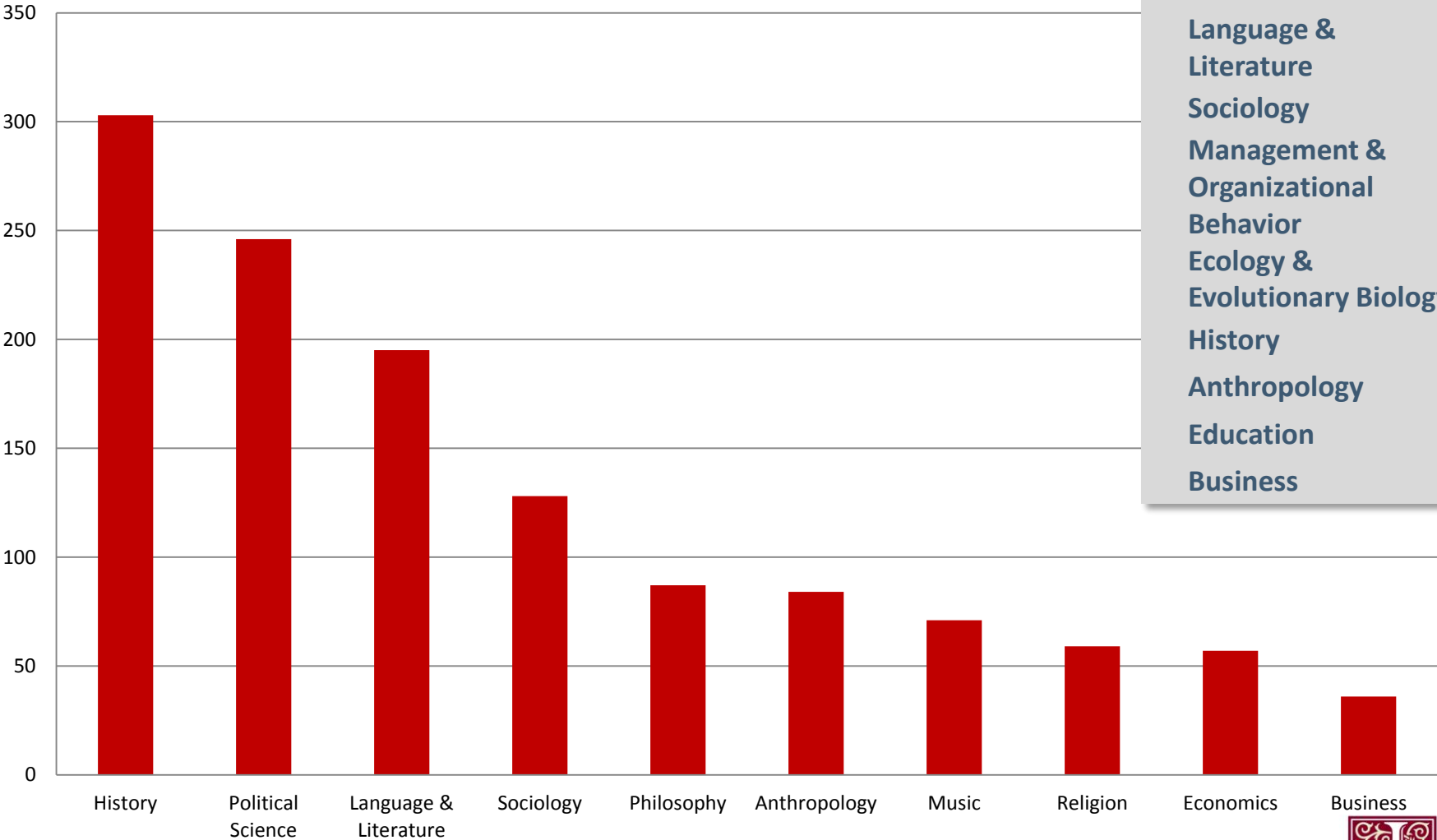
Among CRISTin participants in 2013

Journal	Turnaway	Publisher	Discipline	Corresponding Backfile Usage
<i>American Naturalist</i>	1,825	University of Chicago Press	Ecology & Evolutionary Biology	3,136
<i>Current Anthropology</i>	1,468	University of Chicago Press	Anthropology	2,092
<i>American Journal of Sociology</i>	1,455	University of Chicago Press	Sociology	5,180
<i>Journal of Political Economy</i>	1,160	University of Chicago Press	Economics	4,561
<i>Journal of Consumer Research</i>	1,127	University of Chicago Press	Marketing & Advertising	2,726
<i>Ethics</i>	596	University of Chicago Press	Philosophy	1,134
<i>Infection Control and Hospital Epidemiology</i>	460	University of Chicago Press	Health Sciences	406
<i>Comparative Education Review</i>	431	University of Chicago Press	Education	544
<i>Journal of Labor Economics</i>	425	University of Chicago Press	Economics	520
<i>Critical Inquiry</i>	392	University of Chicago Press	Language & Literature	1,502
<i>Signs</i>	381	University of Chicago Press	Language & Literature	1,126
<i>China Journal</i>	336	College of Asia and the Pacific, The Australian National University	Asian Studies	291
<i>Quarterly Review of Biology</i>	326	University of Chicago Press	Ecology & Evolutionary Biology	468
<i>Philosophy of Science</i>	323	University of Chicago Press	History of Science & Technology	703
<i>Journal of Modern History</i>	216	University of Chicago Press	History	606
<i>Journal of Geology</i>	210	University of Chicago Press	Geography	825
<i>American Journal of Archaeology</i>	202	Archaeological Institute of America	Archaeology	731
<i>Journal for Research in Mathematics Education</i>	179	National Council of Teachers of Mathematics	Education	1,367
<i>Isis</i>	169	University of Chicago Press	History of Science & Technology	521



# 2013 BOOK TOC VIEWS BY DISCIPLINE (TOP 10)

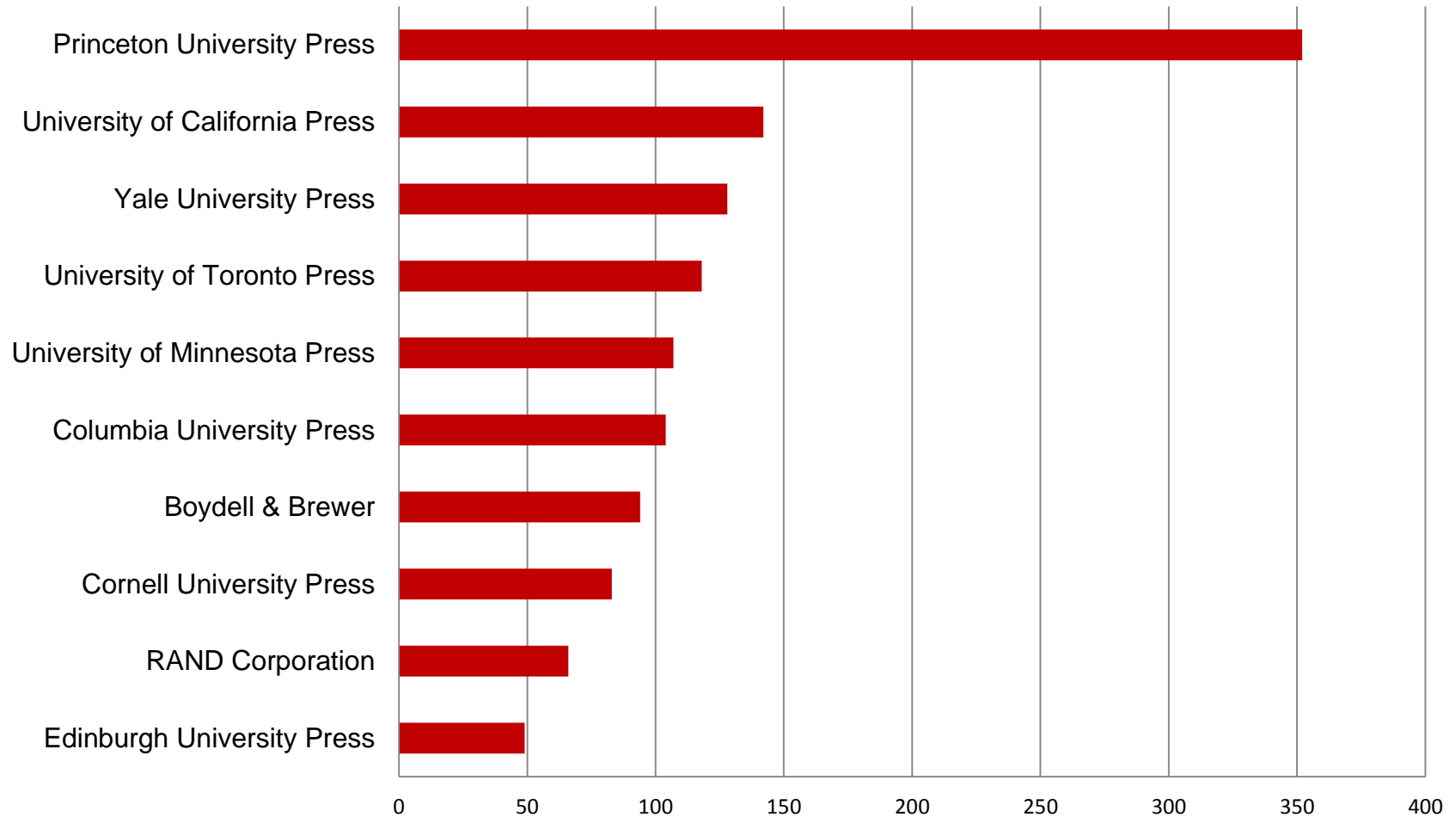
2013 - Book Table of Content (ToC) views among participants in CRISTin



- Top 10 Disciplines in Archival Usage:**
- Economics
  - Political Science
  - Language & Literature
  - Sociology
  - Management & Organizational Behavior
  - Ecology & Evolutionary Biology
  - History
  - Anthropology
  - Education
  - Business



## 2013 BOOK TOC VIEWS BY PUBLISHER (TOP 10)



# TOP 10 BOOK TITLES WITH HIGHEST TOC VIEWS

2013

Title	Publisher	Discipline	TOC Views
<i>Armed Martial Arts of Japan</i>	Yale University Press	History	19
<i>The Cistercians in the Middle Ages</i>	Boydell & Brewer	History	7
<i>New Battlefields/Old Laws</i>	Columbia University Press	Political Science	7
<i>EU Civilian Crisis Management</i>	RAND Corporation	History	6
<i>Interpreting Music</i>	University of California Press	Music	6
<i>Democratization in the Arab World</i>	RAND Corporation	Political Science	6
<i>The Violence of Pity In Euripides' "Medea"</i>	Cornell University Press	Language & Literature	6
<i>Einarr Sk-lason's Geisli</i>	University of Toronto Press	Language & Literature	6
<i>Universal Human Rights in Theory and Practice</i>	Cornell University Press	Political Science	6
<i>The Absolute Artist</i>	University of Minnesota Press	Art & Art History	5



# BOOKS AT JSTOR PROGRAM OVERVIEW

## High-quality academic ebooks

- » Books at JSTOR includes more than 24,000 titles from over 50 leading scholarly publishers, and new titles are added every week

## Seamless integration with journals

- » Books, journal articles, and books reviews are cross-searchable and linked to make research faster, easier, and more effective
- » Over 15,000 titles available in our unlimited-user model ensuring optimal user experience: DRM-free downloads that never expire

## Savings on every title

- » Institutional savings in recognition of participation in JSTOR
- » Consortium and volume discounts

## Facilitated discovery and access

- » Free MARC records; full text metadata provided to Discovery Services
- » Terms & Conditions include a provision for ILL of book chapters

## Purchase options suit library workflows

- » Demand Driven Acquisitions (DDA), discounted pre-defined and custom subject collections, “pick and mix” title by title selection





# PARTICIPATING PRESSES

American School of Classical Studies at Athens	Instituto de Estudios Peruanos	Society of Biblical Literature
American Schools of Oriental Research	IT Governance	University of California Press
Amsterdam University Press	Liverpool University Press	University of Georgia Press
Australian National University E-Press	Marcial Pons Ediciones de Historia S.A.	University of Hawaii Press
Austrian Academy of Sciences	Mathematical Association of America	The University of Illinois Press
Boydell and Brewer	McGill-Queen's University Press	University of Massachusetts Press
Brookings Institution Press	Michigan State University Press	The University of Minnesota Press
Catholic University of America Press	MIT Press	The University of North Carolina Press
Carnegie Endowment for International Peace	Modern Humanities Research Association	University of Ottawa Press
Central European University Press	NewSouth Books	University of Pennsylvania Press
Columbia University Press	Ohio University Press	University of Pittsburgh Press
Cornell University Press	Open Book Publishers	University Press of Colorado
Edinburgh University Press	Penn State University Press	The University of Texas Press
Georgetown University Press	Princeton University Press	University of Toronto Press
Harvard University Press	Purdue University Press	University Press of Kentucky
Hebrew Union College Press	RAND Corporation	University Press of Mississippi
Hong Kong University Press	Russell Sage Foundation	Yale University Press
INSTAP Academic Press	Rutgers University Press	

# INTEGRATED SEARCH RESULTS

JSTOR HOME SEARCH ▾ BROWSE ▾ MyJSTOR ▾

1,006 Search Results

navy AND "victorian england" Search [Modify Search](#)

☐ Search within these results

All Results Journals Books Pamphlets

Show Content I can access Go Sort by Relevance Go Display 25 per page Go

Citation Tools Save Email Export Track « Previous Page 1 of 41 Next »

☐ Select/Unselect All

☐ 1. [The Late Victorian Navy: The Pre-Dreadnought Era and the Origins of the First World War](#)

[Parkinson Roger](#)  
Publisher: [Boydell & Brewer](#), [Boydell Press](#) (June 2008)

Book

☐ 2. [Persuading the Navy Home: Austen and Married Women's Professional Property](#)

[Monica F. Cohen](#)  
*NOVEL: A Forum on Fiction*, Vol. 29, No. 3 (Spring, 1996), pp. 346-366  
[Page Scan](#) [Article PDF](#) [Article Summary](#)

Journal

☐ 3. [Review](#)

[The Royal Navy and the Slave Trade by Raymond C. Howell](#)  
Review by: [David Eltis](#)  
*Victorian Studies*, Vol. 32, No. 4 (Summer, 1989), pp. 587-588  
[Page Scan](#) [Article PDF](#) [Article Summary](#)

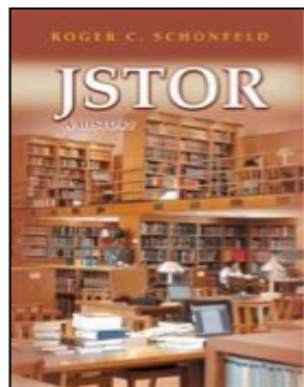
Journal

☐ 4. [Nation, Empire and Navy: Identity Politics in the United Kingdom 1887-1914](#)

[Jan Rüger](#)

Journal

# TABLE OF CONTENTS



## JSTOR

*A History*

[ROGER C. SCHONFELD](#)

Publication Date: February 2012

Published by: [Princeton University Press](#)

eISBN: 978-1-4008-4311-4

Stable URL: <http://www.jstor.org/stable/j.ctt7s6z3>

**Social Sciences** - [Library Science](#)

[Search for book reviews on JSTOR](#)

### Book Description

Ten years ago, most scholars and students relied on bulky card catalogs, printed bibliographic indices, and hardcopy books and journals. Today, much content is available... ([read more](#))

#### Citation Tools

 Save

 Email

 Export

 Track

## MOST RELEVANT CHAPTERS

### [A JSTOR Time Line](#)

Your search terms occurred **39** times in this chapter

... A **JSTOR** Time Line Note: references at the end of each listing are to chapter numbers. 1989 Origins of the DIRECT project, with principal investigator Frank and programmers Alexander and Peters (3). March 1991 Elsevier agrees to participate in what would become TULIP (3). 1991 First WWW browser released on the ...

[Download Chapter](#)

### [A More Thoroughly Professionalized Operation SEPTEMBER 1996–DECEMBER 1997](#)

Your search terms occurred **257** times in this chapter


... C H A P T E R 9 A More Thoroughly Professionalized Operation SEPTEMBER 1996–DECEMBER 1997 The last several chapters have followed the gradual evolution of **JSTOR** away from its Mellon origins. In chapter 6, we saw that Bowen and Guthrie explored the terrain of scholarly communications and fo- cused ...

[Download Chapter](#)

# SUBJECT COLLECTIONS

## Pre-defined subject collections in 13 high-use disciplines

- Business & Economics
- History
- Education
- Law
- Political Science
- Science and Technology
- Sociology
- Language & Literature
- Film Studies
- Religion
- Philosophy
- Music
- Archaeology

Publisher 	Language & Literature (Set 1)	Language & Literature (Set 2)
Boydell & Brewer	22	29
Cornell University Press	1	
Edinburgh University Press	16	7
Georgetown University Press		1
Hong Kong University Press		2
Modern Humanities Research Association	4	6
Pennsylvania State University Press	1	5
Princeton University Press		1
Rutgers University Press		4
University of Pennsylvania Press		19
University of Toronto Press	1	8
University Press of Colorado		11
University Press of Kentucky	6	1
University Press of Mississippi	13	5
Yale University Press	7	
Total Number of Titles	71	99

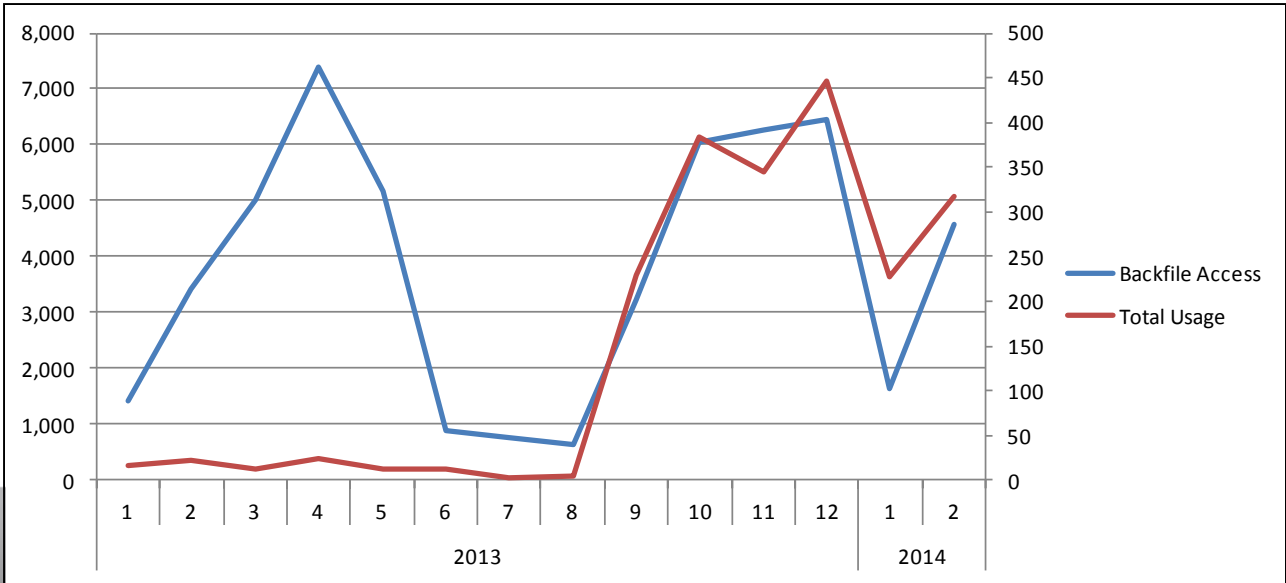
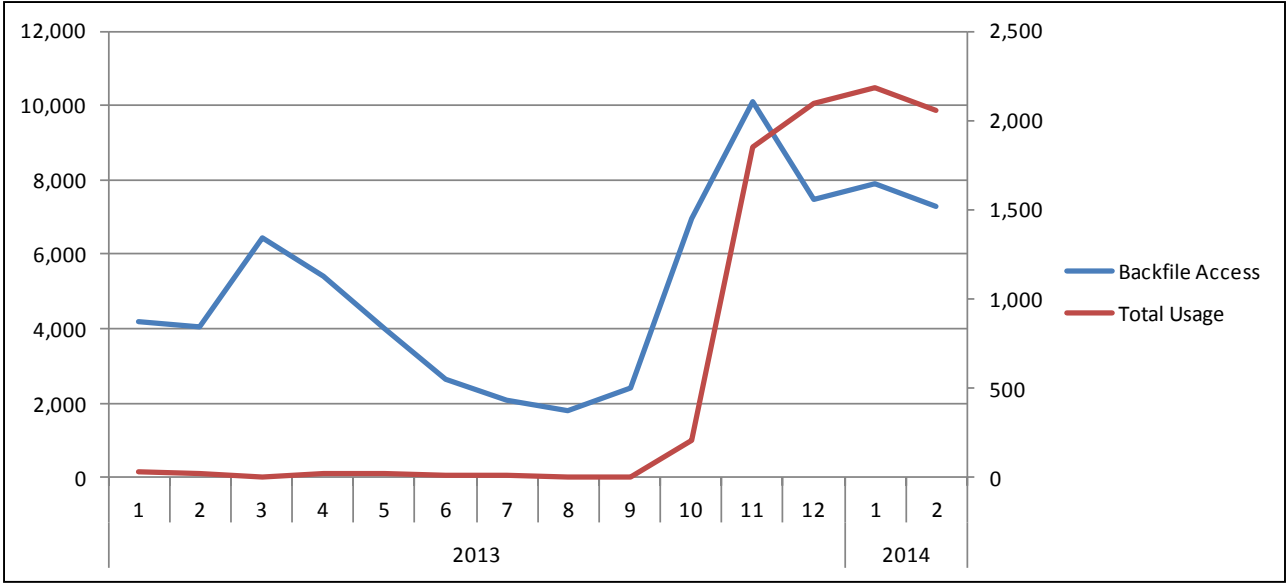


# DEMAND-DRIVEN ACQUISITIONS (DDA)

**In the DDA model, purchases are determined by patron usage**

- » Institution builds a profile based on parameters such as publishers, discipline, publication date, maximum price, or access model
- » DDA corpus of titles is activated and users discover and access content naturally and seamlessly
- » Books purchases are triggered when usage reaches either six chapter views or four chapter downloads
- » Once a title is triggered, the library owns and has perpetual access to the ebook and the institution's deposit account is debited the price of the title
- » All usage below the purchase trigger is free

# EBOOK USAGE PATTERNS WITH ARCHIVE COLLECTIONS



# ADDRESSING CONCERNS ABOUT DDA

## Library Concerns with DDA

- » No library mediation for titles that will be purchased
  - **Answer: Library can build a custom profile to create an initial corpus that is submitted for approval**
- » Unable to determine how quickly they will go through the funding in their deposit account
  - **Answer: Average spend expected over a 12 month period is less than \$4,300 USD.**
- » Concerned about overlap with previously purchased titles
  - **Answer: JSTOR will provide a holdings comparison based on the library holdings against titles available from Books at JSTOR**

# ADDRESSING CONCERNS ABOUT DDA

## Library Concerns with DDA

- » Concerned about the individual cost of books purchased
  - **Answer: Libraries set price limits and remove expensive titles from their DDA corpus. With the inclusion of the JSTOR savings, the average cost purchased through the program was \$46 USD.**
- » Concerned about books being triggered for purchase that will have little usage
  - **Answer: Books being triggered for purchase are in high-use disciplines, assuring continued discovery and usage.**
- » Unsure of whether established triggers are a good indicator of demand; are they too high or too low?
  - **Answer: Institutions in DDA have accessed 617 titles with only 46 titles triggered for a purchase. Over 10% of eBooks made available in DDA were accessed, with less than 1% triggered for purchase.**



# RESULTS OF DDA

## Data Summary

- » Average cost per title triggered for purchase: \$46 USD
- » Average spend per month: \$360 USD
- » Estimated average annual spend: \$4,320 USD
- » Average number of eBooks in corpus: 6,110
- » Average number of titles accessed: 617
- » Average number of total uses of eBooks: 2,207
  - Average number of chapter views: 556
  - Average number of chapter downloads: 376
  - Average number of eBooks purchased: 46

# RESULTS OF DDA

## What We Have Learned

- » Archive usage and the number of available books drives higher overall eBook discovery and usage across all institutions regardless of JSTOR Classification.
- » There was higher usage and more purchases triggered when eBooks were promoted within the library to end users.
- » There was a high level of discovery and usage of the titles loaded for access on the platform with a small percent of overall titles triggering a purchase.

## BOOKS AT JSTOR: LATEST REVIEWS

# LIBRARYJOURNAL

“Having an extensive database of articles and books integrated into a single search and delivery system is marvelous. JSTOR has created a system that makes it very easy to find different kinds of pertinent material and then access it quickly. I do love having the book reviews in JSTOR immediately linked into each individual title.... **This is one e-resource that will certainly be popular.**”

—Cheryl LaGuardia, *Harvard University*

CHOICE  
CURRENT REVIEWS FOR ACADEMIC LIBRARIES

“Providing high quality, full-text academic content is at the core of what JSTOR does, and this product is no exception. The caliber, availability, and accessibility of e-book titles in this database are excellent, and licensing models and pricing are fair. **Recommended.**”

—L. J. Frederiksen, *Washington State University*







**Thank You**

**Colleen Campbell**  
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